SERFF Tracking Number: META-127862392 State: Arkansas
Filing Company: Metropolitan Life Insurance Company State Tracking Number: 50389

Company Tracking Number: G11-01 - AD

TOI: LTC03G Group Long Term Care Sub-TOI: LTC03G.001 Qualified

Product Name: Group Long-Term Care Insurance

Project Name/Number: G11-01/G11-01

Filing at a Glance

Company: Metropolitan Life Insurance Company

Product Name: Group Long-Term Care SERFF Tr Num: META-127862392 State: Arkansas

Insurance

TOI: LTC03G Group Long Term Care SERFF Status: Closed-Filed State Tr Num: 50389

Sub-TOI: LTC03G.001 Qualified Co Tr Num: G11-01 - AD State Status: Filed-Closed Reviewer(s): Donna Lambert

Authors: Cherise Crittenden, Disposition Date: 12/05/2011

Andrea DeAlmeida

Date Submitted: 12/02/2011 Disposition Status: Filed

Implementation Date Requested: On Approval

Implementation Date: 01/05/2012

State Filing Description:

General Information

Project Name: G11-01 Status of Filing in Domicile: Authorized

Project Number: G11-01 Date Approved in Domicile: Requested Filing Mode: Review & Approval Domicile Status Comments:

Explanation for Combination/Other: Market Type: Group

Submission Type: Resubmission Previous Filing Number: META-127369900

Group Market Size: Large Group Market Type: Employer

Overall Rate Impact: Filing Status Changed: 12/05/2011

State Status Changed: 12/05/2011

Deemer Date: Created By: Andrea DeAlmeida

Submitted By: Cherise Crittenden Corresponding Filing Tracking Number:

Filing Description:

This is a filing of our Group Long-Term Care Website and the materials are intended for use with group long-term care insurance policies. Please see our filing letter for details.

Company and Contact

Filing Contact Information

Cherise Crittenden, Consultant-Compliance ccrittenden@metlife.com

MKTG

57 Green Farms Road 203-221-6594 [Phone]

Company Tracking Number: G11-01 - AD

TOI: LTC03G Group Long Term Care Sub-TOI: LTC03G.001 Qualified

Product Name: Group Long-Term Care Insurance

Project Name/Number: G11-01/G11-01

Westport, CT 06880

Filing Company Information

Metropolitan Life Insurance Company CoCode: 65978 State of Domicile: New York

MetLifeGroup Code: 241Company Type: Life1095 Avenue of the AmericasGroup Name:State ID Number:

1095 Avenue of the Americas Group Name: Sta New York, NY 10036-6796 FEIN Number: 13-5581829

(212) 578-2211 ext. [Phone]

Filing Fees

Fee Required? Yes
Fee Amount: \$50.00
Retaliatory? No

Fee Explanation: \$50.00 Filing Fee Per Form.

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

Metropolitan Life Insurance Company \$50.00 12/02/2011 54217079

Company Tracking Number: G11-01 - AD

TOI: LTC03G Group Long Term Care Sub-TOI: LTC03G.001 Qualified

Product Name: Group Long-Term Care Insurance

Project Name/Number: G11-01/G11-01

Correspondence Summary

Dispositions

Status	Created By	Created On	Date Submitted
Filed	Donna Lambert	12/05/2011	12/05/2011

SERFF Tracking Number: META-127862392 State: Arkansas
Filing Company: Metropolitan Life Insurance Company State Tracking Number: 50389

Company Tracking Number: G11-01 - AD

TOI: LTC03G Group Long Term Care Sub-TOI: LTC03G.001 Qualified

Product Name: Group Long-Term Care Insurance

Project Name/Number: G11-01/G11-01

Disposition

Disposition Date: 12/05/2011 Implementation Date: 01/05/2012

Status: Filed Comment:

Rate data does NOT apply to filing.

Company Tracking Number: G11-01 - AD

TOI: LTC03G Group Long Term Care Sub-TOI: LTC03G.001 Qualified

Product Name: Group Long-Term Care Insurance

Project Name/Number: G11-01/G11-01

Schedule Item Status Public Access **Schedule** Schedule Item **Supporting Document** Cover Letter Filed Yes **Supporting Document EOV** Filed Yes **Supporting Document** NAIC Form Filed Yes **Form** Group Long-Term Care Website Filed Yes

Company Tracking Number: G11-01 - AD

TOI: LTC03G Group Long Term Care Sub-TOI: LTC03G.001 Qualified

Product Name: Group Long-Term Care Insurance

Project Name/Number: G11-01/G11-01

Form Schedule

Lead Form Number: ADF#1932.11

Schedule Form Form Type Form Name **Action Action Specific** Readability Attachment Item Number Data **Status** Filed ADF#1932. Advertising Group Long-Term Initial ADF#1932.11 12/05/2011 11 Care Website _Group LTC

Website.pdf

Long-Term Care Insurance







To learn more about the program please select a State:

Alabama (AL)	Maine (ME)	Pennsylvania (PA)
Alaska (AK)	Maryland (MD)	Rhode Island (RI)
Arizona (AZ)	Massachusetts (MA)	South Carolina (SC)
Arkansas (AR)	Michigan (MI)	South Dakota (SD)
California (CA)	Minnesota (MN)	Tennessee (TN)
Colorado (CO)	Mississippi (MS)	Texas (TX)
Connecticut (CT)	Missouri (MO)	Utah (UT)
Delaware (DE)	Montana (MT)	Vermont (VT)
District of Columbia (DC)	Nebraska (NE)	Virginia (VA)
Florida (FL)	Nevada (NV)	Washington (WA)
Georgia (GA)	New Hampshire (NH)	West Virginia (WV)
Hawaii (HI)	New Jersey (NJ)	Wisconsin (WI)
Idaho (ID)	New Mexico (NM)	Wyoming (WY)
Illinois (IL)	New York (NY)	
Indiana (IN)	North Carolina (NC)	
Iowa (IA)	North Dakota (ND)	

Ohio (OH)

Oklahoma (OK)

Oregon (OR)



Kansas (KS)

Kentucky (KY)

Louisiana (LA)

Welcome to Long-Term Care Insurance from Metropolitan Life Insurance Company ("MetLife")







1

Why Should You Consider Long-Term Care (LTC) Insurance?

Paying for long-term care services without insurance may be costly. The national average cost for nursing home care is [over] [\$74,825] per year¹ and the national average cost for home care is [\$27,300] per year¹.

Long-term care insurance may be one way to help protect your savings from the costs of long-term care services.

Find out specific costs for long-term care in your area.

Do Your Other Insurance Plans Cover Long-Term Care (LTC) Services?

Most insurance plans generally cover very little of the costs associated with long-term care services.

- **Health Insurance and HMOs** or other traditional health insurance plans typically cover services that help prevent, treat and/or cure an illness or injury. Their focus is usually on acute medical care, not on long-term care.
- **Medicaid** is a State and Federal Government program that pays for certain health services and nursing home care for older people with low incomes and limited assets. In most states, Medicaid also pays for some long-term care services at home and in the community. Who is eligible and what services are covered vary from state to state. Most often, eligibility is based on your income and personal resources.²





- How much do long-term care services cost in your area?
 Currently the cost of long-term care services tend to be higher in major metropolitan areas.
 Check the costs for long-term care in your area.
- How much of your savings are you able to spend?
 You may want a comprehensive long-term care insurance plan or you may choose to just supplement your long-term care expenses with a small amount of coverage and use your savings to pay for the rest.

• Where would you like to receive long-term care services?

Costs of coverage vary depending on whether you wish to receive long-term care services at home, at an assisted living facility* or nursing home.

Please call [1-888-526-8495] to speak with a Customer Service Representative/Agent about the plan available through your employer and the coverage that may be right for you.

1 "The [2010] MetLife Market Survey of Nursing Home, Assisted Living, Adult Day Services and Home Care Costs", October [2010] - [\$21]/hour, five hours per day/five days a week for a home health aide.

2 http://www.medicare.gov/LongTermCare/Static/Home.asp as of March 25, 2009

* In CA, Assisted Living Facilities are referred to as Residential Care Facility/Residential Care Facility for the elderly.

This Long-Term Care Insurance solicitation describes coverage offered by Metropolitan Life Insurance Company ("MetLife"), New York, NY 10166. This Long-Term Care Insurance program is not connected with or endorsed by the U.S Government or the Federal Medicare Program. Like most group long-term care insurance policies, Metropolitan Life Insurance Company ("MetLife") group policies contain exclusions, waiting periods, reductions of benefits, limitations and terms for keeping coverage in force. This coverage is guaranteed renewable. This means that once coverage (a certificate) is issued, its premiums will increase only as a result of an increase made on a class-wide basis. Coverage may not be cancelled due to your individual age or change in your health. Call MetLife at 1-888-526-8495 for costs and complete details. Insurance Policy Forms: G.LTC197, G.LTC1597 or GPNP99-LTC.



[© 2011] Metropolitan Life Insurance Company, New York, NY. All Rights Reserved.

ADF#1932.11

LXXXXXXXXXX(expXXXX)

SERFF Tracking Number: META-127862392 State: Arkansas
Filing Company: Metropolitan Life Insurance Company State Tracking Number: 50389

Company Tracking Number: G11-01 - AD

TOI: LTC03G Group Long Term Care Sub-TOI: LTC03G.001 Qualified

Product Name: Group Long-Term Care Insurance

Project Name/Number: G11-01/G11-01

Supporting Document Schedules

Item Status: Status

Date:

Satisfied - Item: Cover Letter Filed 12/05/2011

Comments:

Attached is the Cover Letter.

Attachment:

AR_Cover Letter 12.02.11.pdf

Item Status: Status

Date:

Satisfied - Item: EOV Filed 12/05/2011

Comments:

Attached is the EOV.

Attachment:

EOV ADF#1932.11_Group LTC Website.pdf

Item Status: Status

Date:

Satisfied - Item: NAIC Form Filed 12/05/2011

Comments:

Attached is the NAIC Form.

Attachment:

Group NAIC Transmittal_AR_12.02.11.pdf

Metropolitan Life Insurance Company 57 Greens Farms Road, Westport, CT 06880 Tel 203 221-3336 Fax 203 221-6573 adealmeida@metlife.com



Andrea DeAlmeida

Long-Term Care

December 2, 2011

Commissioner of Insurance Arkansas Department of Insurance 1200 West 3rd St. Little Rock, Arkansas 72201-1904

Re: Metropolitan Life Insurance Company ("MetLife")

Group Long-Term Care Insurance Advertising NAIC No. 65978 - FEIN No. 13-5581829 MetLife Company Filing No. **G11-01**

Advertising Form Number	Brief Description of Advertising Material
ADF#1932.11	Group LTC Website

Dear Sir/Madam

This letter is in response to your objection dated September 8, 2011.

- 1) AR R&R 41, Sec. 13, G state that "No advertisement shall be used that fails to include a disclaimer to the effect of "Not connected with or endorsed by the U.S. Government or the Federal Medicare Program". Please include this language in your advertising piece.
 - The disclaimer has been updated to include the following language:

This Long-Term Care Insurance program is not connected with or endorsed by the U.S Government or the Federal Medicare Program.

Please advise us of your action on this submission in accordance with your usual procedures.

If you have any questions or comments, please do not hesitate to contact me.

Sincerely

Andrea DeAlmeida Compliance/Mtkg-AD



Metropolitan Life Insurance Company NAIC: 241-65978

EXPLANATION OF VARIABLE MATERIAL

INVITATION TO INQUIRE GROUP LTC WEBSITE EOV

FORM NUMBER: ADF#1932.11

There are two types of variable material set forth in brackets within the enclosed form. These are:

- 1. Illustrative material; and
- 2. Specific variable material

ILLUSTRATIVE MATERIAL

Illustrative material consists of entries such as logos, numbers, names, company names, group numbers, phone numbers, street addresses, website addresses, administrative codes and dates which may be varied.

Design (look) of material may vary. For example, photos may be inserted or removed, color scheme may be one, two, three or four-color, and size and format may be adjusted. Design changes will not affect the specific variable material or the text included in the piece.

SPECIFIC VARIABLE MATERIAL

Specific variable material is marked as numerical items within the enclosed form. Specific items marked will be changed only as indicated in the explanations set forth below.

Section	ltem	Explanation
GENERAL	General	All statistical information and accompanying sources may be updated to reflect the most current, up-to-date information.
	1	References to "over" may appear as is, may be omitted or may be revised to show, "approximately".

Life, Accident & Health, Annuity, Credit Transmittal Document

1.	Prepared for the State of	he State of ARKANSAS								
	Department Use Only									
2.	State Tracking ID									
3.	3. Insurer Name & Address		Domicile	Insurer License Type	NAIC Group #	NAIC#		FEIN#	State #	
	Metropolitan Life Insurance Comp Long-Term Care Insurance Divisio 57 Greens Farms Road Westport, CT 06881-9909		NY	А&Н	241	6597	8	13-5581829		
4.	Contact Name & Address	Telephon	ne #	Fax	#		E-m	ail Address		
Metro 57 Gr	se Crittenden opolitan Life Insurance Co. eens Farms Road oort, Connecticut 06880	•	221-6594		203) 221-65	573		crittenden@metlife.c		
5.	Requested Filing Mode	Requested Filing Mode Requested Filing Mode Requested Filing Mode Combination (please explain): Other (please explain):								
6.	Company Tracking Numb	er G11	-01							
7.										
		□ I	ndividual	Franch	ise					
8.			Group Small					ge —		
9.	Type of Insurance (TOI)	LTO	C03G – Grou	p Long-Te	rm Care In	surance				
10.	Sub-Type of Insurance (Su TOI)	ıb-	C03G.001 – C	Qualified						
	FORMS Outline of Coverage Certificate Application/Enrollment Rider/Endorsement Advertising Schedule of Benefits Other Rates New Rate Revised Rate									
11.	11. Submitted Documents									
Articles of Incorporation ☐ Third Party Authorization ☐ Association Bylaws ☐ Trust Agreements ☐ Statement of Variability ☐ Certifications ☐ Actuarial Memorandum ☐ Other										

LHTD-1, Page 1 of 2

12.	Filing Submission Date	December 2	, 2011			
	Filing Fee (If required)	Amount	\$50.00	Check Date Check Number	EFT SUBMISSION	
14.	Date of Domiciliary Approval	Not Applica	ble New York does	not require LTCI adver	tising to be filed.	
15.	Filing Description:					
	This is a filing of our Group Long-Term Care Website and the materials are intended for use with group long-term care insurance policies. Please see our filing letter for details.					
16. Certification (If required)						
I HEREBY CERTIFY that I have reviewed the applicable filing requirements for this filing, and the filing complies with all applicable statutory and regulatory provisions for the state of ARKANSAS.						
Priı	Print Name Cherise Crittenden Title Consultant-Compliance/Marketing/AD					
Sig	Signature Date: December 2, 2011					

LHTD-1, Page 2 of 2

17.	Form Filing Attachment			
This filing transmittal is part of company tracking number		G11-01		
This filing corresponds to rate filing company tracking number		G11-01		

	Document Name	Form Number		Replaced Form Number
	Description			Previous State Filing Number
01	Group Coalition LTC Website	ADF#1932.11	□ Initial □ Revised □ Other	
02			☐ Initial ☐ Revised ☐ Other	
03			☐ Initial ☐ Revised ☐ Other	
04			☐ Initial ☐ Revised ☐ Other	
05			☐ Initial ☐ Revised ☐ Other	
06			☐ Initial ☐ Revised ☐ Other	
07			☐ Initial ☐ Revised ☐ Other	
08			☐ Initial ☐ Revised ☐ Other	
09			☐ Initial ☐ Revised ☐ Other	
10			☐ Initial ☐ Revised ☐ Other	

LH FFA-1

18.	8. Rate Filing Attachment					
This	filing transmittal is part of company trac	king number				
This	filing corresponds to form filing company	tracking number				
Overall percentage rate indication (when applicable)						
Over	all percentage rate impact for this filing		%			
		Affected Form		Previous State Filing		
	Document Name	Numbers		Number		
	Description					
01	Description		New			
01			Revised			
			Request + 45%%			
			Other			
02			New			
			Revised			
			Request +%% Other			
03			New			
			Revised			
			Request +%%			
			Other			
04			□ New			
			☐ Revised Request +%%			
			Other			
05			New			
			☐ Revised			
			Request +%%			
0.6			Other			
06			☐ New ☐ Revised			
			Request +%%			
			Other			
07			☐ New			
			Revised			
			Request +%%			
08			☐ Other ☐ New			
00			Revised			
			Request +%%			
			Other			
09			New			
			Revised Request +%%			
			Request +%%			
10			New			
			Revised			
			Request +%%			
			Other			

LH RFA-1